

# Interim Financial Statements and Independent Auditors' Review Report

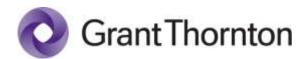
Mermeren Kombinat AD, Prilep

30 June 2017

These interim financial statements represent Euro translation of the original interim financial statements expressed in Macedonian Denars. In case of any discrepancies between the translated and original interim financial statements, interim financial statements expressed in Macedonian Denars shall prevail

# Contents

|   | Page |
|---|------|
| Independent Auditors' Review Report       | 1    |
| Statement of Financial Position           | 2    |
| Statement of Comprehensive Income         | 3    |
| Statement of Changes in Equity            | 4    |
| Statement of Cash Flows                   | 5    |
| Notes to the Interim Financial Statements | 6    |



# Independent Auditors' Review Report

To the Management and Shareholders of Mermeren Kombinat AD, Prilep Grant Thornton DOO Sv. Kiril I Medodij 52 b-1/20 1000 Skopje

T +389 (2) 3214 700 F +389 (2) 3214 710 www.grant-thornton.com.mk

#### Introduction

We have reviewed the accompanying interim financial statements consisting of Statement of financial position of Mermeren Kombinat AD, Prilep ("the Company") as at 30 June 2017 and the related statements of comprehensive income, changes in equity and cash flows for the six - month period then ended and a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and fair presentation of these interim financial statements in accordance with International Accounting Standard 34, 'Interim financial reporting'. Our responsibility is to express a conclusion on these interim financial statements based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity'. A review of interim financial information consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements do not present fairly, in all material respects, the financial position of the Company as at 30 June 2017, and its financial performance and its cash flows for the six – months period that ended in accordance with International Accounting Standard 34.

Skopje, 10 August 2017

Grant Thornton Doo, Skopje

Director Marjan Andonov Certified Auditor Marjan Andonov

# **Statement of Financial Position**

|  |       |                 |                 | mounts in EUR)      |
|--|-------|-----------------|-----------------|---------------------|
|  | Notes | 30 June<br>2017 | 30 June<br>2016 | 31 December<br>2016 |
|  | NOLES | 2017            | 2010            | 2010                |
| Assets   |       |                 |                 |                     |
| Non-current assets                                     |       |                 |                 |                     |
| Property, plant and equipment                          | 9     | 8,175,703       | 9,751,036       | 8,978,072           |
| Intangible assets                                      | 10    | 1,765,045       | 1,854,393       | 1,789,827           |
|  |       | 9,940,748       | 11,605,429      | 10,767,899          |
| Current assets   |       |                 |                 |                     |
| Inventories  | 11    | 6,070,585       | 7,534,318       | 6,583,002           |
| Trade receivables                                      | 12    | 3,007,940       | 1,400,091       | 1,707,996           |
| Income tax receivables                                 |       | -               | 107,163         | 69,359              |
| Cash and cash equivalents                              | 13    | 6,803,979       | 2,521,036       | 5,564,344           |
|  |       | 15,882,504      | 11,562,608      | 13,924,701          |
| Total assets   |       | 25,823,252      | 23,168,037      | 24,692,600          |
|  |       |                 |                 |                     |
| Equity   | 14    |                 |                 |                     |
| Capital and reserves attributable to equity<br>holders |       |                 |                 |                     |
| Share capital  |       | 4,686,858       | 8,845,171       | 8,822,410           |
| Other components of equity                             |       | 4,000,000       | 1,989,732       | 1,999,780           |
| Retained earnings                                      |       | 5,058,018       | 5,263,706       | 8,440,846           |
| Total equity   |       | 15,823,981      | 16,098,609      | 19,263,036          |
| Total equity   |       | 13,023,901      | 10,090,009      | 19,203,030          |
| Liabilities  |       |                 |                 |                     |
| Non – current liabilities                              |       |                 |                 |                     |
| Interest – bearing borrowings                          | 15    | 5,982,599       | 297,562         | 2,966,433           |
|  |       | 5,982,599       | 297,562         | 2,966,433           |
| Current liabilities                                    |       |                 |                 |                     |
| Interest – bearing borrowings                          | 15    | 943,325         | 2,854,524       | 744,193             |
| Trade payables and other payables                      | 16    | 2,566,516       | 3,825,049       | 1,550,060           |
| Income tax payables                                    |       | 345,908         | -               | 50,029              |
| Tax payables   | 17    | 160,923         | 92,293          | 118,849             |
|  |       | 4,016,672       | 6,771,866       | 2,463,131           |
| Total liabilities                                      |       | 9,999,271       | 7,069,428       | 5,429,564           |
| Total liabilities and shareholders' equity             |       | 25,823,252      | 23,168,037      | 24,692,600          |

These interim financial statements were approved by the Board of Directors on 10 August 2017.

Signed on its behalf by,

Theodoros MalfasPericles NikolaouNikos MichalopoulosChairmanChief Executive OfficerChief Financial Officer

# Statement of Comprehensive Income

|   |      |                    | (A            | Amounts in EUR)<br>Year ended |
|---|------|--------------------|---------------|-------------------------------|
|   | Note | Six - month period | ended 30 June | December 31                   |
|   |      | 2017               | 2016          | 2016                          |
| Sales   | 18   | 12,292,379         | 5,531,291     | 16,638,331                    |
| Cost of sales   | 19   | (5,290,990)        | (3,567,988)   | (9,091,521)                   |
| Gross profit  |      | 7,001,389          | 1,963,303     | 7,546,810                     |
| Administrative and selling expenses   | 20   | (1,596,934)        | (1,425,698)   | (3,417,531)                   |
| Other operating income  | 22   | 45,570             | 4,081         | 36,605                        |
| Operating profit  |      | 5,450,025          | 541,686       | 4,165,884                     |
| Finance income  | 23   | 142,525            | 22,854        | 58,662                        |
| Finance costs   | 23   | (314,321)          | (108,979)     | (277,944)                     |
| Finance (costs), net  |      | (171,796)          | (86,125)      | (219,282)                     |
| Profit before income tax  |      | 5,278,229          | 455,561       | 3,946,602                     |
| Income tax (expense)  | 24   | (558,651)          | (92,276)      | (480,068)                     |
| Profit for the period   |      | 4,719,578          | 363,285       | 3,466,534                     |
| profit and loss<br>Translation differences<br>Other comprehensive income for the period, net of         | 14.2 | (50,369)           | (22,207)      | 38,971                        |
| tax   |      | (50,369)           | (22,207)      | 38,971                        |
| Total comprehensive income  |      | 4,669,209          | 341,078       | 3,505,505                     |
| Profit attributable to the holders of ordinary shares<br>Total comprehensive income attributable to the |      | 4,719,578          | 363,285       | 3,466,534                     |
| holders of ordinary shares  |      | 4,669,209          | 341,078       | 3,505,505                     |
| Earnings per share (expressed in Euros per share):  | 26   |                    |               |                               |
| Basic earnings per share  |      |                    |               |                               |
| <ul> <li>Earnings from continuing operations</li> </ul>   |      | 1.01               | 0.08          | 0.74                          |
| - Earnings from discontinued operations Total   |      | - 1.01             | - 0.08        | 0.74                          |
|   |      | 1.01               | 0.00          | 0.11                          |
| Diluted earnings per share  |      |                    |               |                               |
| - Earnings from continuing operations   |      | 1.01               | 0.08          | 0.74                          |
| - Earnings from discontinued operations Total   |      | - 1.01             | - 0.08        | 0.74                          |
| EBITDA  |      | 6,617,672          | 1,852,243     | 6,774,377                     |
| LBIIDA  |      | 0,017,072          | 1,032,243     | 0,774,377                     |

# Statement of Changes in Equity

|  |                  |                                      | (An                             | nounts in EUR)                  |
|--|------------------|--------------------------------------|---------------------------------|---------------------------------|
|  | Share<br>capital | Other<br>components of<br>the equity | Retained earnings               | Total                           |
| At 1 January 2017  | 8,822,410        | 1,999,780                            | 8,440,846                       | 19,263,036                      |
| Transaction with owners (Note 14.1,2,4):                                   |                  |                                      |                                 |                                 |
| Transfer of share premium in reserves<br>Dividends declared                | (4,135,552)<br>- | 4,135,552                            | -<br>(8,108,264)                | -<br>(8,108,264)                |
| Total transactions with owners<br>Profit for the period                    | (4,135,552)      | 4,135,552                            | <b>(8,108,264)</b><br>4,719,578 | <b>(8,108,264)</b><br>4,719,578 |
| Other comprehensive income (Note 14.2):                                    |                  |                                      |                                 |                                 |
| Transfer of revaluation reserves on disposed property, plant and equipment | -                | (5,858)                              | 5,858                           | -                               |
| Translation differences  | -                | (50,369)                             | -                               | (50,369)                        |
| Total other comprehensive income   | -                | (56,227)                             | 5,858                           | (50,369)                        |
| Total comprehensive income   | -                | (56,227)                             | 4,725,436                       | 4,669,209                       |
| At 30 June 2017  | 4,686,858        | 6,079,105                            | 5,058,018                       | 15,823,981                      |
| At 1 January 2016  | 8,845,171        | 2,011,939                            | 7,150,113                       | 18,007,223                      |
| Transaction with owners (Note 14.4):                                       |                  |                                      |                                 |                                 |
| Dividends declared   | -                | -                                    | (2,249,692)                     | (2,249,692)                     |
| Total transactions with owners   | -                | -                                    | (2,249,692)                     | (2,249,692)                     |
| Profit for the period  | -                | -                                    | 363,285                         | 363,285                         |
| Other comprehensive income (Note 14.2):                                    |                  |                                      |                                 |                                 |
| Translation differences  | -                | (22,207)                             | -                               | (22,207)                        |
| Total other comprehensive income   | -                | (22,207)                             | -                               | (22,207)                        |
| Total comprehensive income   | -                | (22,207)                             | 363,285                         | 341,078                         |
| At 30 June 2016  | 8,845,171        | 1,989,732                            | 5,263,706                       | 16,098,609                      |
| At 1 January 2016  | 8,845,171        | 2,011,939                            | 7,150,113                       | 18,007,223                      |
| Transactions with owners (Note 14.4):                                      |                  |                                      |                                 |                                 |
| Dividends declared   | -                | -                                    | (2,249,692)                     | (2,249,692)                     |
| Total transactions with owners   | -                | -                                    | (2,249,692)                     | (2,249,692)                     |
| Profit for the year  | -                | -                                    | 3,466,534                       | 3,466,534                       |
| Other comprehensive income (Note 14.2):                                    |                  |                                      |                                 |                                 |
| Transfer of revaluation reserves on disposed property, plant and equipment | _                | (73,891)                             | 73,891                          | _                               |
| Translation differences  | (22,761)         | 61,732                               |                                 | -<br>38,971                     |
| Total other comprehensive income   | (22,761)         | (12,159)                             | 73,891                          | <u>38,971</u>                   |
| Total comprehensive income   | (22,761)         | (12,159)                             | 3,540,425                       | 3,505,505                       |
| At 31 December 2016  | 8,822,410        | 1,999,780                            | 8,440,846                       | 19,263,036                      |

# **Statement of Cash Flows**

|  |        |                     | (A               | Amounts in EUR<br>Year ende |
|--|--------|---------------------|------------------|-----------------------------|
|  |        | Six - month perior  | d ended 30 June  | December 3                  |
|  | Note   | 2017                | 2016             | 201                         |
| Operating activities   |        |                     |                  |                             |
| Profit before income tax   |        | 5,278,229           | 455,561          | 3,946,60                    |
| Adjusted for:  |        |                     |                  |                             |
| Depreciation and amortization  | 9,10   | 1,167,647           | 1,310,557        | 2,608,49                    |
| Value adjustment of inventories<br>Net carrying amount of equipment sold and written         | 20     | 721                 | -                | 287,40                      |
| off<br>Impairment and write offs on trade and other  | 20     | 345                 | 687              | 93,08                       |
| receivables  | 20     | 21                  | 36               | 1,42                        |
| Stock count shortages of inventory   | 20     | -                   | -                | 55,85                       |
| Wastage, failure and fracture of inventory   | 20     | -                   | -                | 41,10                       |
| Gain on property, plant and equipment sold   | 22     | (16,929)            | -                |                             |
| Payables written off   | 22     | (41)                | (8)              | (4,819                      |
| Gains from collected previously impaired<br>receivables                                      | 12, 22 |                     |                  | 10                          |
| Finance result, net  | 23     | -<br>99,572         | -<br>62,143      | ((<br>117 5 /               |
| ,  | 23     | 6,529,565           | 1,828,976        | <u>117,54</u><br>7,146,68   |
| Operating profit before working capital changes  |        | 0,529,505           | 1,020,970        | 7,140,00                    |
| Changes in working capital:  |        |                     |                  |                             |
|  |        | 511,696             | (839,233)        | (272,27                     |
| Trade and other receivables  |        | (1,299,897)         | (182,571)        | (491,88                     |
| Trade and other payables   |        | 1,002,930           | (263,902)        | 79,38                       |
| Cash from operations   |        | 6,744,294           | 543,270          | 6,461,91                    |
| Interest paid  |        | (95,883)            | (63,602)         | (122,160                    |
| Income tax paid  |        | (193,415)           | (199,460)        | (1,098,63                   |
| Cash flows from operating activities, net  |        | 6,454,996           | 280,208          | 5,241,12                    |
| Investing activities   |        |                     |                  |                             |
| Purchase of property, plant and equipment, net of  |        | (222,222)           |                  | (227 4 4                    |
| proceeds from sales  | 9      | (232,083)           | (510,467)        | (937,11)                    |
| Purchase of intangible assets  | 10     | (146,220)           | (33,727)         | (120,06                     |
| Proceeds from sale of equipment  | 22     | 16,929              | -                | 4.40                        |
| Interest received<br>Cash flows from investing activities, net                               | 23     | 2,217<br>(359,157)  | 105<br>(544,089) | 4,43<br>(1,052,75           |
|  |        | (000,101)           | (011,000)        | (1,002,10                   |
| Financing activities   |        |                     |                  |                             |
| Proceeds from borrowings   | 15     | 3,875,775           | 938,376          | 4,963,03                    |
| Repayment of borrowings  | 15     | (660,477)           | (1,167,082)      | (4,633,19                   |
| Dividends paid and related taxes   | 14.4   | (8,058,527)         | (260,488)        | (2,249,29                   |
| Cash flows from financing activities, net  |        | (4,843,229)         | (489,194)        | (1,919,46                   |
| Net change in cash and cash equivalents<br>Effects of exchange rate changes on cash and cash |        | 1,252,610           | (753,075)        | 2,268,90                    |
| equivalents  |        | (12,975)            | (2,229)          | 19,10                       |
|  |        | 、 —, - · - <i>,</i> | <u>,_,</u> /     | ,                           |
| Cash and cash equivalents at beginning   | 13     | 5,564,344           | 3,276,340        | 3,276,34                    |

# Notes to the Interim Financial Statements

#### 1 General

Mermeren Kombinat AD, Prilep (the "Company" or "Mermeren") is a Shareholders' Company incorporated and domiciled in the Republic of Macedonia. The address of its registered head office is as follows: Krushevski Pat str. bb, Prilep, Republic of Macedonia.

On 10 April 2009 Stone Works Holding Coöperatief Netherlands ("Stoneworks") acquired 88.4% of the Company's shares.

On 2 February 2016, National Bank of Greece, the previous owner of Stoneworks through funds managed by its subsidiary NBGI Private Equity Limited, UK ("NBGI") entered into a definitive agreement to sell 100% of its interests in eleven Limited Partnerships ("Funds") held directly or indirectly by NBG and managed by NBGI to funds managed by Deutsche Bank Private Equity ("DBPE") and Goldman Sachs Asset Management ("GSAM").

The management responsibility of the Funds and underlying investments continued to be performed by the existing management team along with other persons appointed by the new fund investors, under a new management vehicle created expressly therefore, namely Stage Capital Management Limited, UK.Closing of the transaction was effected on 30 September 2016.

On 21 June 2017, the Company was informed that the holders of the equity interests of Stoneworks, have signed a definitive agreement to sell 100% of Stoneworks to Pavlidis S.A. Marble-Granite, Greece ("Pavlidis"). The completion of the transaction is conditional only on the obtaining of necessary approvals from the Macedonian Commission for Protection of Competition.

The Company's shares are listed on the Macedonian Stock Exchange and on the Athens Stock Exchange via the ELPIS (Greek Depository Receipts) status.

The Company's main business activities include mining, processing and distribution of marble and decorative stones. The Company has signed a mining rights concession agreement that is valid until 2030, renewable then for another 30 years The Company operates on local and foreign markets and at 30 June 2017 employs 382 persons (30 June 2016: 386 persons)

These interim financial statements have been reviewed, not audited.

# 2 Basis of preparation

These interim financial statements are as at and for the six months period ended 30 June 2017 and are presented in EUR which is "the presentation currency" of the Company's ultimate parent. It has been prepared in accordance with IAS 34 "Interim financial reporting". They do not include all the information required in the annual financial statements in accordance with IFRS, and should be read in conjunction with the financial statements of the Company for the year ended 31 December 2016.

# 3 Significant accounting policies

The interim financial statements have been prepared in accordance with the accounting policies adopted in the Company's most recent annual financial statements for the year ended 31 December 2016.

### 4 Foreign currency translation

#### Functional and presentation currency

The Company maintains its accounting records and prepares its statutory accounts in local currency, i.e. in Macedonian Denars ("Denars" or "MKD"), which is the Company's "functional currency". These financial statements are presented in Euros ("Euros" or "EUR"), which is "the presentation currency" of the Company's ultimate Parent.

The results and financial position of the Company are translated into the presentation currency as follows:

- Assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- Income and expenses for each statement of comprehensive income are translated at average exchange rates; and,
- Resulting exchange differences are recognized as financial income or expense, respectively, in each statement of comprehensive income for the period they relate to.

#### Transactions and balances

Transactions denominated in foreign currencies have been translated into Denars at the middle exchange rate at the date of the transaction. Assets and liabilities denominated in foreign currencies are translated into Denars at the National Bank of the Republic of Macedonia middle exchange rate on the last day of the reporting period. All gains and losses resulting from foreign currency translation or exchange are included in the statement of comprehensive income as financial income or expense in the period in which they arose. The middle exchange rates used for conversion of the statement of financial position items denominated in foreign currencies are as follows:

|             | 30 June 2017   | 30 June 2016   | 31 December 2016 |
|-------------|----------------|----------------|------------------|
| 1 USD       | 54.0640 Denars | 55.6311 Denars | 58.3258 Denars   |
| 1 EUR       | 61.7033 Denars | 61.6949 Denars | 61.4812 Denars   |
| Average EUR | 61.6020 Denars | 61.6830 Denars | 61.5950 Denars   |

### **5** Estimates

When preparing the interim financial statements, management undertakes a number of judgments, estimates and assumptions about recognition and measurement of assets, liabilities, income and expenses. The actual results may differ from the judgments, estimates and assumptions made by management, and will seldom equal the estimated results.

The judgments, estimates and assumptions applied in the interim financial statements, including the key sources of estimation uncertainty were the same as those applied in the Company's last annual financial statements for the year ended 31 December 2016.

The estimated useful lives of fixed assets are as follows:

| Buildings & Foundation | 20 years   |
|------------------------|------------|
| Machines               | 4-10 years |
| Equipment              | 4-10 years |
| Transport & furniture  | 4-5 years  |
| Intangibles            | 5-16 years |

### 6 Significant events and transactions

During a period of continuing economic crisis in Greece the Company continued trading with some of its major customers who operate out of Greece but most of their trade is directed to exports. On the other hand, the Company's management has minimized credit exposure to Greek customers, and most of the trade is conducted on a cash basis.

The Company's management believes that the Company is well positioned to face any difficult economic circumstances, on the back of the following factors:

- The Company has a diversified group of old and new customer relationships, most of them on a repeated and/or long-term basis.
- According to the Company's policy, all major customers' exposures are secured with different types of collaterals such as bank guarantees and cash deposits. Credit quality of trade receivables as at 30 June 2017 is considered to be good.
- The Company's major customers have not experienced financial difficulties, while they operate on a global market.

Overall, the Company is in a strong position despite the current economic environment, and has sufficient capital and liquidity to serve its operating activities and debt. The Company's objectives and policies for managing capital, credit risk and liquidity risk are described in its recent annual financial statements.

#### 7 Segment reporting

Management identifies its operating segments into the following two operating segments:

- quarry;
- factory.

Each of these operating segments is managed separately as each segment requires different technologies and other resources, as well as marketing approaches. These operating segments are monitored and strategic decisions are made on the basis of adjusted segment operating results.

During the six month period to 30 June 2017, there have been no changes from prior periods in the measurement methods used to determine operating segments and reported segment profit and loss.

The revenues and profit generated by each of the Company's operating segments and segment assets are summarised as follows:

|   | Quarry     | Factory   | Total      |
|---|------------|-----------|------------|
| six months to 30 June 2017                |            |           |            |
| Sales                                     | 10,171,647 | 2,120,732 | 12,292,379 |
| Profit from operating activities          | 5,057,455  | 392,570   | 5,450,025  |
| Financial result, net                     |            | /         | (171,796)  |
| Profit before tax                         |            |           | 5,278,229  |
| Income tax expense                        |            |           | (558,651)  |
| Profit for the period                     |            |           | 4,719,578  |
| Other comprehensive income                |            |           | (50,369)   |
| Total comprehensive income for the period |            |           | 4,669,209  |
|   |            |           |            |
| six months to 30 June 2016                |            |           |            |
| Sales                                     | 4,859,919  | 671,372   | 5,531,291  |
| Profit / (loss) from operating activities | 727,349    | (185,663) | 541,686    |
| Financial result, net                     |            |           | (86,125)   |
| Profit before tax                         |            |           | 455,561    |
| Income tax expense                        |            |           | (92,276)   |
| Profit for the period                     |            |           | 363,285    |
| Other comprehensive income                |            |           | (22,207)   |
| Total comprehensive income for the period |            |           | 341,078    |
|   |            |           |            |
| Year to 31 December 2016                  |            |           |            |
| Sales                                     | 14,393,975 | 2,244,356 | 16,638,331 |
| Profit / (loss) from operating activities | 4,202,884  | (37,000)  | 4,165,884  |
| Financial result, net                     |            |           | (219,282)  |
| Profit before tax                         |            |           | 3,946,602  |
| Income tax                                |            |           | (480,068)  |
| Profit for the year                       |            |           | 3,466,534  |
| Other comprehensive income                |            |           | 38,971     |
| Total comprehensive income for the year   |            |           | 3,505,505  |

#### Segment reporting (continued)

Segment assets and liabilities as at 30 June 2017 and 2016 and 31 December 2016 are as follows:

|  | Quarry     | Factory          | Total      |
|--|------------|------------------|------------|
| 30 June 2017                                   |            |                  |            |
| Total assets                                   | 19,481,488 | 6,341,764        | 25,823,252 |
| Liabilities                                    | 8,432,895  | 1,566,376        | 9,999,271  |
| Capital expenditures                           | 368,193    | 10,110           | 378,303    |
| 30 June 2016                                   |            |                  |            |
| Total assets                                   | 16,326,104 | 6,841,933        | 23,168,037 |
| Liabilities                                    | 6,342,161  | 727,267          | 7,069,428  |
| Capital expenditures                           | 496,089    | 48,105           | 544,194    |
| 31 December 2016                               |            |                  |            |
| Total assets                                   | 18,775,227 | 5,917,373        | 24,692,600 |
| Liabilities                                    | 4,787,032  | 642,532          | 5,429,564  |
| Capital expenditures                           | 996,900    | 60,284           | 1,057,184  |
| Sales per geographical regions are as follows: |            |                  |            |
|  |            |                  |            |
|  |            | ths period ended | Year ended |
|  | 2017       | 2016             | 2016       |
| Macedonia                                      | 274.444    | 372.249          | 815.803    |

| 142,319<br>1,299,599 | 210,424<br>990,118     | 436,429<br>3,509,891                     |
|----------------------|------------------------|--|
| 142,319              | 210,424                | 436,429                                  |
|                      |                        |  |
| 1,085,022            | 1,380                  | 373,212                                  |
| 3,304,254            | 755,353                | 3,017,806                                |
| 6,186,741            | 3,201,767              | 8,485,190                                |
| 274,444              | 372,249                | 815,803                                  |
|                      | 6,186,741<br>3,304,254 | 6,186,741 3,201,767<br>3,304,254 755,353 |

As at 30 June 2017 Euros 5,313,322 or 43,25 % (30 June 2016 : Euro 3,168,959 or 57,3% and 31 December 2016 : Euro 6,948,139 or 42%) of the Company's revenues depended on a three single customers from Greece which individually represents more than 10% of revenues (30 June 2016: four single customers from Greece and 31 December 2016 : three single customers from Greece ).

# 8 Seasonal fluctuations

The production of marble and related products is subject to seasonal fluctuations.

Historically, the lowest level of production and sales of the Company occurs during the winter months from December through February each year.

Revenues from sales of marble related products realized in the six months ended 30 June 2017 represented 74% (first six months of 2016: 34%) of the annual level of these revenues for the year ended 31 December 2016.

# 9 Property, plant and equipment

| 9 Property, plant and equipment                   |                       |  |                          |                         |
|---|-----------------------|--|--------------------------|-------------------------|
|   | Land & buildings      | Machinery & equipment                  | Construct.in<br>progress | Total                   |
|   | 2 and 1 ge            | oquipinoni                             | p.09.000                 | . etai                  |
| At 1 January 2017                                 | E 44E 000             | 00 000 475                             | 440.000                  | 00 000 070              |
| Cost or valuation                                 | 5,445,298             | 20,833,175                             | 110,906                  | 26,389,379              |
| Accumulated depreciation                          | (2,459,506)           | (14,951,801)                           | -                        | (17,411,307)            |
| Net carrying amount                               | 2,985,792             | 5,881,374                              | 110,906                  | 8,978,072               |
| Changes during the period                         |                       |  |                          |                         |
| Opening net carrying amount                       | 2,985,792             | 5,881,374                              | 110,906                  | 8,978,072               |
| Translation differences                           | (10,544)              | (20,109)                               | (396)                    | (31,049)                |
| Additions, net of transfers from C.I.P.           | -                     | 233,961                                | (1,878)                  | 232,083                 |
| Disposals-net                                     | -                     | (345)                                  | -                        | (345)                   |
| Depreciation charge for the period                | (123,081)             | (879,977)                              | -                        | (1,003,058)             |
| Closing carrying amount                           | 2,852,167             | 5,214,904                              | 108,632                  | 8,175,703               |
| At 30 June 2017                                   |                       |  |                          |                         |
| Cost or valuation                                 | 5,425,698             | 20,438,295                             | 108,632                  | 25,972,625              |
| Accumulated depreciation                          | (2,573,531)           | (15,223,391)                           |                          | (17,796,922)            |
| Net carrying amount                               | 2,852,167             | 5,214,904                              | 108,632                  | 8,175,703               |
| At 1 January 2016                                 |                       |  |                          |                         |
| Cost or valuation                                 | 5,386,621             | 21,234,284                             | 101,168                  | 26,722,073              |
| Accumulated depreciation                          | (2,218,813)           | (14,088,607)                           | -                        | (16,307,420)            |
| Net carrying amount                               | 3,167,808             | 7,145,677                              | 101,168                  | 10,414,653              |
| Changes during the period                         |                       |  |                          |                         |
| Opening net carrying amount                       | 3,167,808             | 7,145,677                              | 101,168                  | 10,414,653              |
| Translation differences                           | (5,123)               | (11,502)                               | (164)                    | (16,789)                |
| Additions, net of transfers from C.I.P.           | 6,604                 | 494,345                                | 9,518                    | 510,467                 |
| Disposals-net                                     |                       | (687)                                  | -                        | (687)                   |
| Depreciation charge for the period                | (121,719)             | (1,034,889)                            | -                        | (1,156,608)             |
| Closing carrying amount                           | 3,047,570             | 6,592,944                              | 110,522                  | 9,751,036               |
| At 30 June 2016                                   |                       |  |                          |                         |
| Cost or valuation                                 | 5,384,475             | 21,693,359                             | 110,522                  | 27,188,356              |
| Accumulated depreciation                          | (2,336,905)           | (15,100,415)                           | -                        | (17,437,320)            |
| Net carrying amount                               | 3,047,570             | 6,592,944                              | 110,522                  | 9,751,036               |
| At 1 January 2016                                 |                       |  |                          |                         |
| Cost or valuation                                 | 5,386,621             | 21,234,284                             | 101,168                  | 26,722,073              |
| Accumulated depreciation                          | (2,218,813)           | (14,088,607)                           | -                        | (16,307,420)            |
| Net carrying amount                               | 3,167,808             | 7,145,677                              | 101,168                  | 10,414,653              |
|   |                       |  |                          |                         |
| Changes during the year                           | 0.407.007             |  | 404 40-                  | 10 11 107-              |
| Opening net carrying amount                       | 3,167,808             | 7,145,677                              | 101,168                  | 10,414,653              |
| Translation differences                           | 5,500                 | 10,831                                 | 206                      | 16,537                  |
| Additions, net of transfers from C.I.P.           | 68,971                | 858,615                                | 9,532                    | 937,118                 |
| Disposals-net<br>Depreciation charge for the year | (12,352)<br>(244,135) | (80,730)<br>(2,053,019)                | -                        | (93,082)<br>(2,297,154) |
| Closing carrying amount                           | 2,985,792             | <u>(2,053,019)</u><br><b>5,881,374</b> | 110,906                  | 8,978,072               |
| 44.24 December 2016                               |                       |  |                          |                         |
| At 31 December 2016                               | E 445 000             | 00 000 475                             | 140.000                  | 06 000 070              |
| Cost or valuation                                 | 5,445,298             | 20,833,175                             | 110,906                  | 26,389,379              |
| Accumulated depreciation                          | (2,459,506)           | (14,951,801)                           | -                        | (17,411,307)            |
| Net carrying amount                               | 2,985,792             | 5,881,374                              | 110,906                  | 8,978,072               |

Property, plant and equipment (continued)

#### Construction in progress

As at 30 June 2017, the balance of construction in progress, amounting to Euro 108,632 consists of the cost of major repairs of equipment.

### Property, plant and equipment pledged

As at 30 June 2017, the Company has pledged part of its property, plant and equipment to secure borrowings (see Note 15). As at the statement of financial position date, their appraised value is Euro 8,952,642 and their present value is Euro 6,210,888 (see Note 28).

#### Vehicles under financial lease

As at 30 June 2017, the Company has the following amounts of assets under financial lease:

|                          | 30 June 2017 | 30 June 2016 | 31 December 2016 |
|--------------------------|--------------|--------------|------------------|
| At 1 January 2017        |              |              |                  |
| Cost or valuation        | 23,906       | 51,591       | 51,771           |
| Accumulated depreciation | (18,428)     | (39,558)     | (43,273)         |
| Net carrying amount      | 5,478        | 12,033       | 8,498            |

Exploration

# **10** Intangible assets

|  |               |            | Exploration |                |             |
|--|---------------|------------|-------------|----------------|-------------|
|  |               |            | evaluation  | Intangibles in |             |
|  | Software      | Trademarks | assets      | progress       | Total       |
| At 1 January 2017                            |               |            |             |                |             |
| Cost or valuation                            | 160,697       | 165,229    | 2,598,431   | 21,034         | 2,945,391   |
| Accumulated amortization                     | (118,167)     | (98,897)   | (938,500)   | -              | (1,155,564) |
| Net carrying amount                          | 42,530        | 66,332     | 1,659,931   | 21,034         | 1,789,827   |
| Changes during the period                    |               |            |             |                |             |
| Opening net carrying amount                  | 42,530        | 66,332     | 1,659,931   | 21,034         | 1,789,827   |
| Translation differences                      | (146)         | (227)      | (5,832)     | (208)          | (6,413)     |
| Additions, net of transfers from intangibles |               | 5 000      | 10.000      | 00.040         | 4.40,000    |
| in progress                                  | 11,413        | 5,032      | 48,832      | 80,943         | 146,220     |
| Amortization charge for the period           | (16,409)      | (12,519)   | (135,661)   | -              | (164,589)   |
| Closing carrying amount                      | 37,388        | 58,618     | 1,567,270   | 101,769        | 1,765,045   |
| At 30 June 2017                              |               |            |             |                |             |
| Cost or valuation                            | 171,512       | 169,658    | 2,637,830   | 101,769        | 3,080,769   |
| Accumulated amortization                     | (134,124)     | (111,040)  | (1,070,560) |                | (1,315,724) |
| Net carrying amount                          | 37,388        | 58,618     | 1,567,270   | 101,769        | 1,765,045   |
| At 1 January 2016                            |               |            |             |                |             |
| Cost or valuation                            | 152,745       | 137,182    | 2,528,956   | 1,014          | 2,819,897   |
| Accumulated amortization                     | (86,754)      | (76,693)   | (678,647)   | 1,014          | (842,094)   |
| Net carrying amount                          | <u>65,991</u> | 60,489     | 1,850,309   | 1,014          | 1,977,803   |
| Changes during the period                    |               |            |             |                |             |
| Opening net carrying amount                  | 65.991        | 60.489     | 1,850,309   | 1.014          | 1,977,803   |
| Translation differences                      | (105)         | (98)       | (2,980)     | (5)            | (3,188)     |
| Additions, net of transfers from intangibles | (105)         | (30)       | (2,900)     | (3)            | (3,100)     |
| in progress                                  | 2,380         | 9,123      | -           | 22,224         | 33,727      |
| Amortisation charge for the period           | (15,372)      | (9,959)    | (128,618)   | -              | (153,949)   |
| Closing carrying amount                      | 52,894        | 59,555     | 1,718,711   | 23,233         | 1,854,393   |
| At 30 June 2016                              |               |            |             |                |             |
| Cost or valuation                            | 154,876       | 146,080    | 2,524,849   | 23,233         | 2,849,038   |
| Accumulated amortization                     | (101,982)     | (86,525)   | (806,138)   | -              | (994,645)   |
| Net carrying amount                          | 52,894        | 59,555     | 1,718,711   | 23,233         | 1,854,393   |

| Intangible assets (continued)                | Software  | Trademarks | Exploration<br>and<br>evaluation<br>assets | Intangibles in<br>process of<br>acquisition | Total       |
|--|-----------|------------|--|---|-------------|
| At 1 January 2016                            | Contraite | Trademarks | 400010                                     | acquisition                                 | Total       |
| Cost or valuation                            | 152,745   | 137,182    | 2,528,956                                  | 1,014                                       | 2,819,897   |
| Accumulated amortization                     | (86,754)  | (76,693)   | (678,647)                                  | -   | (842,094)   |
| Net carrying amount                          | 65,991    | 60,489     | 1,850,309                                  | 1,014                                       | 1,977,803   |
|  |           |            |  |   |             |
| Changes during the period                    |           |            |  |   |             |
| Opening net carrying amount                  | 65,991    | 60,489     | 1,850,309                                  | 1,014                                       | 1,977,803   |
| Translation differences                      | 78        | 123        | 3,058                                      | 38  | 3,297       |
| Additions, net of transfers from intangibles |           |            |  |   |             |
| in progress                                  | 7,656     | 27,742     | 64,686                                     | 19,982                                      | 120,066     |
| Amortization charge for the year             | (31,195)  | (22,022)   | (258,122)                                  | -   | (311,339)   |
| Closing carrying amount                      | 42,530    | 66,332     | 1,659,931                                  | 21,034                                      | 1,789,827   |
|  |           |            |  |   |             |
| At 31 December 2016                          |           |            |  |   |             |
| Cost or valuation                            | 160,697   | 165,229    | 2,598,431                                  | 21,034                                      | 2,945,391   |
| Accumulated amortization                     | (118,167) | (98,897)   | (938,500)                                  |   | (1,155,564) |
| Net carrying amount                          | 42,530    | 66,332     | 1,659,931                                  | 21,034                                      | 1,789,827   |

#### Exploration and evaluation assets

As of 30 June 2017 the balance of exploration and evaluation assets amounting to Euro 1,567,270 (30 June 2016: Euro 1,718,711 and 31 December 2016: Euro 1,659,931) includes capitalized expenses related to quarry stripping activities with remaining amortization period for 13 years.

#### Intangibles in process of acquisition

As at 30 June 2017 the balance of intangibles in process of acquisition amounting to Euro 101,769 (30 June 2016: Euro 23,233 and 31 December 2016 : Euro 21,034) relates to capitalized expenses for geophysics research, mineral resources exploration, migration to new version of ERP and new corporate web site.

### Allocation of depreciation and amortization charge

Out of the total depreciation and amortization for the period ended 30 June 2017 amounting Euro 1,167,647 (30 June 2016 : Euro 1,310,557 and 31 December 2016 : Euro 2,608,493 ), Euro 1,108,976 (30 June 2016 : Euro 1,237,053 and 31 December 2016 : Euro 2,461,804 ) has been charged in cost of sales and the remaining in the amount of Euro 58,671 (30 June 2016 : Euro 73,504 and 31 December 2016 : Euro 146,689 ) into administrative and selling expenses (see Note 20).

#### 11 **Inventories**

|                   | 30 June   | 30 June   | 31 December |
|-------------------|-----------|-----------|-------------|
|                   | 2017      | 2016      | 2016        |
| Work in progress  | 3,413,880 | 4,474,842 | 3,975,232   |
| Finished products | 1,260,435 | 1,925,263 | 1,316,237   |
| Spare parts       | 1,065,191 | 796,641   | 967,914     |
| Raw materials     | 198,916   | 188,809   | 188,678     |
| Trade goods       | 107,058   | 108,321   | 108,697     |
| Other             | 25,105    | 40,442    | 26,244      |
|                   | 6,070,585 | 7,534,318 | 6,583,002   |

### **12** Trade and other receivables

|   | 3,007,940 | 1,400,091 | 1,707,996   |
|---|-----------|-----------|-------------|
|   | 1,630,861 | 616,626   | 327,375     |
| Other current receivables                 | 36,435    | 39,142    | 22,921      |
| Prepaid VAT                               | 262,160   | 191,359   | 138,149     |
| Deferred expenses                         | 319,690   | 254,932   | 12,536      |
| Advances to suppliers                     | 1,012,576 | 131,193   | 153,769     |
| Prepayments and other receivables         |           |           |             |
|   | 1,377,079 | 783,465   | 1,380,621   |
| Less: provision for impairment            | (67,730)  | (70,061)  | (67,798)    |
|   | 1,444,809 | 853,526   | 1,448,419   |
| Related party's receivables (see Note 27) | -         | 65,102    | -           |
| Foreign debtors                           | 1,421,580 | 767,314   | 1,419,013   |
| Local debtors                             | 23,229    | 21,110    | 29,406      |
| Current trade receivables                 |           |           |             |
|   | 2017      | 2016      | 2016        |
|   | 30 June   | 30 June   | 31 December |

The major part of the balance of advances to suppliers at 30 June 2017 relates to advance to Atlas Copco for the purchase of two excavators and one loader, amounting to Euro 920,099.

At 30 June 2017 the credit quality of Company's trade receivables can be analyzed as follows:

| Cost                       | Neither past<br>due nor<br>impaired<br>1,363,748 | Past due but<br>not impaired<br>13,331 | Impaired<br>67,730 | Total<br>1,444,809 |
|----------------------------|--|--|--------------------|--------------------|
| Less: Impairment provision | -  | -                                      | (67,730)           | (67,730)           |
|                            | 1,363,748  | 13,331                                 | -                  | 1,377,079          |
|                            |  |  |                    |                    |

At 30 June 2016 the credit quality of Company's trade receivables can be analyzed as follows:

|                            | Neither past<br>due nor<br>impaired | Past due but<br>not impaired | Impaired | Total    |
|----------------------------|-------------------------------------|------------------------------|----------|----------|
| Cost                       | 777,320                             | 6,145                        | 70,061   | 853,526  |
| Less: Impairment provision | <u> </u>                            | -                            | (70,061) | (70,061) |
|                            | 777,320                             | 6,145                        | -        | 783,465  |

At 31 December 2016 the credit quality of Company's trade receivables can be analysed as follows:

|                            | Neither past<br>due nor<br>impaired | Past due but<br>not impaired | Impaired | Total     |
|----------------------------|-------------------------------------|------------------------------|----------|-----------|
| Cost                       | 1,367,654                           | 12,967                       | 67,798   | 1,448,419 |
| Less: Impairment provision | -                                   | -                            | (67,798) | (67,798)  |
|                            | 1,367,654                           | 12,967                       | -        | 1,380,621 |

At 30 June 2017 the age structure of past due not impaired trade receivables is as follows:

| , c                      | Domestic trade receivables | Foreign trade<br>receivables | Total  |
|--------------------------|----------------------------|------------------------------|--------|
| Overdue up to 1 year     | 4,338                      | 8,429                        | 12,767 |
| Overdue more than 1 year | -                          | 564                          | 564    |
|                          | 4,338                      | 8,993                        | 13,331 |

#### Trade and other receivables (continued)

At 30 June 2016 the age structure of past due not impaired trade receivables and advances to suppliers is as follows:

|                          | Domestic trade<br>receivables | Foreign trade<br>receivables | Total |
|--------------------------|-------------------------------|------------------------------|-------|
| Overdue up to 1 year     | 2,129                         | 3,683                        | 5,812 |
| Overdue more than 1 year | -                             | 333                          | 333   |
|                          | 2,129                         | 4,016                        | 6,145 |

# At 31 December 2016 the age structure of past due not impaired trade receivables is as follows:

| Domestic trade<br>receivables | Foreign trade<br>receivables | Total                                   |
|-------------------------------|------------------------------|---|
| 10,534                        | 2,433                        | 12,967                                  |
| -                             | -                            | -                                       |
| 10,534                        | 2,433                        | 12,967                                  |
|                               | receivables<br>10,534<br>-   | receivables receivables<br>10,534 2,433 |

# Following table provides for the movement of impairment provision account:

| At 1 January67,79870,09270,092Written off of previously impaired receivables-(1)(3,558)Collected fully provided bad debts (Note 22)(9)Impairment provision1,236  | At 30 June / 31 December                       | 67,730   | 70.061 | 67,798              |
|--|--|----------|--------|---------------------|
| 2017         2016         2016           At 1 January         67,798         70,092         70,092           Written off of previously impaired receivables         -         (1)         (3,558)           Collected fully provided bad debts (Note 22)         -         -         (9) | Translation differences                        | (68)     | (30)   | 37                  |
| 2017         2016         2016           At 1 January         67,798         70,092         70,092           Written off of previously impaired receivables         -         (1)         (3,558)  | Impairment provision                           | <u> </u> | -      | 1,236               |
| 2017         2016         2016           At 1 January         67,798         70,092         70,092   | Collected fully provided bad debts (Note 22)   | <u> </u> | -      | (9)                 |
| 2017 2016 2016   | Written off of previously impaired receivables | /-       | (1)    | (3,558)             |
|  | At 1 January                                   | 67,798   | 70,092 | 70,092              |
|  |  |          |        | 31 December<br>2016 |

# 13 Cash and cash equivalents

|               | 30 June<br>2017 | 30 June<br>2016 | 31 December<br>2016 |
|---------------|-----------------|-----------------|---------------------|
| Bank accounts | 6,801,968       | 2,519,226       | 5,562,678           |
| Cash on hand  | <br>2,011       | 1,810           | 1,666               |
|               | 6,803,979       | 2,521,036       | 5,564,344           |

# **14 Equity**

# 14.1 Share capital

|   |                     |                    | <b>A</b>    |                |
|---|---------------------|--------------------|-------------|----------------|
|   | Niumah an af        | O staling a strict |             | unt (in Euros) |
|   | Number of<br>shares | Ordinary<br>shares | Share       | Total          |
|   | snares              |                    | premium     |                |
| Authorized, issued and fully paid ordinary shares 1 Euro at par |                     | (Euros)            | (Euros)     | (Euros)        |
| At 01 January 2017  | 4,686,858           | 4,686,858          | 4,135,552   | 8,822,410      |
| Transfer of share premium in reserves                           | -                   | -                  | (4,135,552) | (4,135,552)    |
| At 30 June 2017   | 4,686,858           | 4,686,858          | -           | 4,686,858      |
| At 01 January 2016  | 4,686,858           | 4,686,858          | 4,158,313   | 8,845,171      |
| At 30 June 2016   | 4,686,858           | 4,686,858          | 4,158,313   | 8,845,171      |
| At 01 January 2016  | 4,686,858           | 4,686,858          | 4,158,313   | 8,845,171      |
| Exchange differences on translating                             | -                   | -                  | (22,761)    | (22,761)       |
| At 31 December 2016   | 4,686,858           | 4,686,858          | 4,135,552   | 8,822,410      |
|   |                     |                    |             |                |

The structure of share capital at 30 June 2017, 30 June 2016 and 31 December 2016 is as follows (amounts in Euros):

|   | Number    | Amount    | %      |
|---|-----------|-----------|--------|
| Stone Works Holding Coöperatief U.A Netherlands | 4,143,357 | 4,143,357 | 88.40  |
| Piraeus Bank SA.                                | 468,700   | 468,700   | 10.00  |
| Other – minority                                | 74,801    | 74,801    | 1.60   |
|   | 4,686,858 | 4,686,858 | 100.00 |

All shares issued are fully paid. Holders of ordinary shares are entitled to vote right in the Assembly of the Company, entitled to payment of part of profit, and right to payment of rest of the liquidation or bankruptcy estate of the Company.

# 14.2 Other components of equity

|   | Translation<br>reserve | Statutory reserves | Revaluation reserve | Total     |
|---|------------------------|--------------------|---------------------|-----------|
| At 1 January 2017   | 16,492                 | 621,393            | 1,361,895           | 1,999,780 |
| Transfer of share premium in reserves (Note 14.4)                             | -                      | 4,135,552          | -                   | 4,135,552 |
| Transfer of revaluation reserves on disposed<br>property, plant and equipment | -                      | -                  | (5,858)             | (5,858)   |
| Translation differences   | (50,369)               | -                  | -                   | (50,369)  |
| At 30 June 2017   | (33,877)               | 4,756,945          | 1,356,037           | 6,079,105 |
| At 1 January 2016   | (45,240)               | 621,393            | 1,435,786           | 2,011,939 |
| Translation differences   | (22,207)               | -                  | -                   | (22,207)  |
| At 30 June 2016   | (67,447)               | 621,393            | 1,435,786           | 1,989,732 |
| At 1 January 2016<br>Transfer of revaluation reserves on disposed             | (45,240)               | 621,393            | 1,435,786           | 2,011,939 |
| property, plant and equipment   |                        |                    | (73,891)            | (73,891)  |
| Translation differences   | 61,732                 | -                  | -                   | 61,732    |
| At 31 December 2016   | 16,492                 | 621,393            | 1,361,895           | 1,999,780 |

Equity (continued)

#### 14.3 Revaluation reserve

Revaluation reserve, which at 30 June 2017 amounts to Euro 1,356,037 (30 June 2016: Euro 1,435,786 and 31 December 2016 : Euro 1,361,895 ) was initially created during 2002, based upon the independent valuation of groups of the Company's property, plant and equipment. Subsequent changes (transfers into retained earnings) relate to surpluses of those assets sold.

#### 14.4 Statutory reserves

Reserves, which at 30 June 2017 amount to Euro 4,756,945 (30 June 2016: Euro 621,393 and 31 December 2016: Euro 621,393) are created during the years by allocation of parts of the net income after tax. According to the prevailing local legal regulations, the Company is required to set aside each year, minimum 5% from its annual net income after tax, until the level of such reserves reach 10% of the registered capital.

At 24 April 2017 and according to the Shareholders' Extraordinary Assembly decision no. 02-2223/3, the premiums on issued shares of the Company, in the amount of 4,135,552 Euros were transferred in the special reserves for increasing the basic capital of the Company.

With an assembly decision, these reserves can be distributed for dividends to the shareholders and/or for purchase of its own shares.

#### Dividends

At 24 April 2017 and according to the Shareholders' Extraordinary Assembly decision no. 02-2223/4, part of the prior years retained earnings realized up to 31 December 2015 in the amount 4,686,858 Euros were allocated for dividends distribution.

At 15 June 2017 and according to the Shareholders' Annual Assembly decision no. 02-3385/6, the profit for the year 2016 in the amount 3,421,406 Euros were allocated for dividends distribution.

At 13 April 2016 and according to the Shareholders' Extraordinary Assembly decision no. 02-2104/2, part of the prior years retained earnings realized up to 31 December 2014 in the amount 2,249,692 Euros were allocated for dividends distribution.

During the six – month period ended 30 June 2017 the Company paid dividends to its shareholders in the total amount of 8,058,527 Euros (31 December 2016: 2,249,299 Euros) out of which 88,445 Euros relates to taxes on dividends (31 December 2016: 26,030 Euros).

# 15 Interest-bearing borrowings

|   | 30 June<br>2017 | 30 June<br>2016 | 31 December<br>2016 |
|---|-----------------|-----------------|---------------------|
|   | 2017            | 2010            | 2010                |
| Long – term interest bearing borrowings from local banks<br>Komercijalna Banka ad, Skopje (original amount: |                 |                 |                     |
| Eur.6.920.099; interest rate 6m.Euribor+3,8%)<br>Komercijalna Banka ad, Skopje (original amount:            | 6,920,099       | 1,059,521       | 3,699,250           |
| Eur.4.700.000; interest rate 6m.Libor+3,8%)<br>Komercijalna Banka ad, Skopje (original amount:              | -               | 783,333         | -                   |
| denars.123.280.000; interest rate 5,5% p.a.)  | -               | 352,627         | -                   |
| Finance lease liabilities   | -               | 5,565           | 2,234               |
| Long – term borrowings  | 6,920,099       | 2,201,046       | 3,701,484           |
| Less: current maturity of long term borrowings  | (937,500)       | (1,903,484)     | (735,051)           |
| Non-current portion of long - term borrowings   | 5,982,599       | 297,562         | 2,966,433           |
|   |                 |                 |                     |
| Short – term interest bearing borrowings from local banks   |                 |                 |                     |
| Komercijalna Banka ad, Skopje (original amount: 400.000   |                 |                 |                     |
| Euros; interest rate 6m.Euribor+3,8%)   | -               | 167,383         | -                   |
| Komercijalna Banka ad, Skopje (original amount: 49.200.000<br>Denars; interest rate 5,5% p.a.)              |                 | 770,993         |                     |
|   | 260             | 124             | - 87                |
| Komercijalna Banka ad, Skopje, other short term<br>Financial lease liabilities                              |                 | /               | •.                  |
|   | 5,565           | 12,540          | 9,055               |
| Short – term borrowings   | 5,825           | 951,040         | 9,142               |
| Add: current maturity of long term borrowings   | 937,500         | 1,903,484       | 735,051             |
| Total short-term borrowings and current maturity  | 943,325         | 2,854,524       | 744,193             |

Loans from local banks are secured by mortgage over part of the Company's properties (Note 28).

Total loans and finance lease additions during the six-month period ended 30 June 2017 amounts to Euro 3,875,775 (30 June 2016: Euro 938,376 and 31 December 2016: Euro 4,963,033). Total loan repaid during the same period amounts to Euro 660,477 (30 June 2016: Euro 1,167,082 and 31 December 2016: Euro 4,633,199).

The borrowings repayment schedule is as follows:

|  | 6,920,099       | 3,133,857       | 3,699,250           |
|--|-----------------|-----------------|---------------------|
| Due in over 5 years                              | 541,235         | -               | -                   |
| Due within 2 – 5 years                           | 3,941,364       | 3,873           | 2,095,744           |
| Due within 1 – 2 years                           | 1,500,000       | 288,124         | 868,455             |
| Due within 12 months                             | 937,500         | 2,841,860       | 735,051             |
| The bollowings repayment schedule is as follows. | 30 June<br>2017 | 30 June<br>2016 | 31 December<br>2016 |

The long-term finance lease liabilities relate to lease of vehicle. Repayment schedule of finance lease liabilities is as follows:

| Bae evel e years          |                 |                 |                     |
|---------------------------|-----------------|-----------------|---------------------|
| Due over 5 years          | -               | -               | -                   |
| Due between 1 – 5 years   | -               | 5,565           | 2,234               |
| Due within 1 year         | 5,565           | 12,540          | 9,055               |
| Present value of payment: |                 |                 |                     |
|                           | 30 June<br>2017 | 30 June<br>2016 | 31 December<br>2016 |

### **16 Trade and other payables**

|   | 2,566,516 | 3,825,049 | 1,550,060   |
|---|-----------|-----------|-------------|
|   | 1,430,903 | 3,029,511 | 826,094     |
| Other                                   | 1,633     | 1,884     | 1,540       |
| Interest payable                        | 13,430    | 6,349     | 7,524       |
| Dividends payables (net of local taxes) | 51,652    | 1,984,437 | 1,915       |
| Liabilities to employees and management | 297,986   | 350,087   | 290,183     |
| Accrued expenses                        | 308,069   | 405,649   | 41,250      |
| Customers' prepayments                  | 758,133   | 281,105   | 483,682     |
| Other current liabilities               |           |           |             |
|   | 1,135,613 | 795,538   | 723,966     |
| Related party's payables (see Note 27)  | 920       | -         | -           |
| Foreign suppliers                       | 226,261   | 160,548   | 51,565      |
| Local suppliers                         | 908,432   | 634,990   | 672,401     |
| Trade creditors                         |           |           |             |
|   | 2017      | 2016      | 2016        |
| . ,                                     | 30 June   | 30 June   | 31 December |

#### **17** Tax payables

|                                  | 30 June<br>2017 | 30 June<br>2016 | 31 December<br>2016 |
|----------------------------------|-----------------|-----------------|---------------------|
| Concession fees and other levies | 135,439         | 68,713          | 106,720             |
| Withholding tax                  | 17,544          | 10,131          | 8,069               |
| Personal income tax liabilities  | 7,940           | 13,449          | 4,060               |
|                                  | 160,923         | 92,293          | 118,849             |

/

# 18 Sales

| Local market 27<br>Foreign markets:         | onth period ended | 30 June | December   |
|---|-------------------|---------|------------|
| Foreign markets:                            | 0017              |         | December   |
| Foreign markets:                            | 2017              | 2016    | 2016       |
| Foreign markets:                            |                   |         |            |
| 5   | 4,444 3           | 372,249 | 815,803    |
| - Greece 6,18                               |                   |         |            |
|   | 6,741 3,2         | 201,767 | 8,485,190  |
| -China 3,30                                 | 4,254 7           | 755,353 | 3,017,806  |
| - Italy 1,08                                | 5,022             | 1,380   | 373,212    |
| - Balkan 14                                 | 2,319 2           | 210,424 | 436,429    |
| - Other markets 1,29                        | 9,599 9           | 990,118 | 3,509,891  |
| Sub- total – sales on foreign markets 12,01 | 7,935 5,7         | 159,042 | 15,822,528 |
| Total sales 12,29                           |                   | 531,291 | 16,638,331 |

# 19 Cost of sales

|   | Six - month period | d ended 30 June | Year ended 31<br>December |
|---|--------------------|-----------------|---------------------------|
|   | 2017               | 2016            | 2016                      |
| Stock of finished products and W.I.P. at the beginning of the             |                    |                 |                           |
| period  | 5,291,469          | 5,650,888       | 5,650,888                 |
| Plus: Total production cost for the period ended 30 June / 31             |                    | 4 047 005       | 0 000 535                 |
| December<br>Plus: Income from value adjustment of previously written-off  | 4,674,557          | 4,317,205       | 8,989,575                 |
| Inventory   | 158,530            | 32,763          | 187,709                   |
| Less: Value adjustment, wastage, failure and fracture of                  |                    |                 |                           |
| Inventories<br>Lees: Income from released value adjustment of inventories | (721)              | -               | (257,473)                 |
| sold  | (158,530)          | (32,763)        | (187,709)                 |
| Less: Stock of finished products and W.I.P. at the end of                 | ( , ,              | (- , )          | ( - , ,                   |
| period  | (4,674,315)        | (6,400,105)     | (5,291,469)               |
|   | 5,290,990          | 3,567,988       | 9,091,521                 |

#### 20 Administrative and selling expenses

|   |                | Six - month period ended<br>30 June 2017 |                | Six - month period ended<br>30 June 2016 |                | December<br>2016 |
|---|----------------|--|----------------|--|----------------|------------------|
|   | Administrative | Selling                                  | Administrative | Selling                                  | Administrative | Selling          |
| Professional advisory services                                      | 667,721        | -  | 430,289        | -  | 929,645        | -                |
| Staff costs   | 331,158        | 56,383                                   | 327,587        | 74,523                                   | 620,668        | 127,364          |
| Marketing and promotion<br>Depreciation and amortization            | 62,383         | 92,734                                   | 37,820         | 188,782                                  | 93,743         | 254,237          |
| (Note 10)   | 41,436         | 17,235                                   | 55,413         | 18,091                                   | 110,647        | 36,042           |
| Taxes and other levies  | 32,074         | 2,989                                    | 33,689         | 8,993                                    | 98,524         | 16,044           |
| Services  | 30,404         | 74,097                                   | 49,096         | 45,517                                   | 91,273         | 162,834          |
| Materials, supplies and utilities                                   | 14,102         | 4,604                                    | 13,652         | 2,270                                    | 36,902         | 6,064            |
| Expenses for operating lease<br>Present value of equipment          | 11,564         | 3,322                                    | 11,552         | 3,318                                    | 23,131         | 6,644            |
| sold and written off<br>Impairment and write off of                 | 345            | -  | 687            | -  | -              | 93,082           |
| receivables   | -              | 21                                       | -              | 36                                       | -              | 1,429            |
| Value adjustment of inventories<br>Wastage, failure and fracture of | 721            | -  | -              | -  | -              | 287,403          |
| inventories   | -              | -  |                |  | / -            | 41,102           |
| Stock count shortages of<br>inventory                               | -              | -  | -              | -  | _              | 55,857           |
| Other expenses and provisions                                       | 115,729        | 37,912                                   | 89,564         | 34,819                                   | 248,772        | 76,124           |
|   | 1,307,637      | 289,297                                  | 1,049,349      | 376,349                                  | 2,253,305      | 1,164,226        |

# 21 Staff costs

|  | Siz | x - month period | ended 30 June | Year ended 31<br>December |
|--|-----|------------------|---------------|---------------------------|
|  |     | 2017             | 2016          | 2016                      |
|  |     | 4 00 4 0 4 7     |               | 0.000.474                 |
| Net salaries                                 |     | 1,224,817        | 1,017,217     | 2,086,471                 |
| Personal tax and mandatory contributions     |     | 546,779          | 478,417       | 982,844                   |
| Less: amount corresponding to future periods |     | (131,829)        | (25,917)      | -                         |
| Business trips                               |     | 2,426            | 3,772         | 11,166                    |
| Other allowances                             |     | 135,054          | 123,301       | 279,267                   |
|  |     | 1,777,247        | 1,596,790     | 3,359,748                 |

Out of the total staff costs for the six-month period ended 30 June 2017 amounting Euro 1,777,247, Euro 1,389,706 charged the cost of sales and the remaining amoun of Euro 387,541 – to administrative and selling expenses (see Note 20).

# 22 Other operating income

|   | Six - month period | ended 30 June | Year ended 31<br>December |
|---|--------------------|---------------|---------------------------|
|   | 2017               | 2016          | 2016                      |
| Income from re-invoicing of transport cost and other services | 546,815            | 123,874       | 364,118                   |
| - minus: Cost associated with the above services              | (523,475)          | (122,887)     | (344,279)                 |
| Gains on property, plant and equipment sold                   | 16,929             | -             | -                         |
| Raw materials sold  | 2,703              | 1,748         | 4,514                     |
| Income from rents   | 2,169              | -             | 97                        |
| Payables write offs and stock count surplus                   | 41                 | 8             | 4,819                     |
| Income from collected fully provided bad debts                | -                  | -             | 9                         |
| Other income  | 388                | 1,338         | 7,327                     |
|   | 45,570             | 4,081         | 36,605                    |

#### 23 Finance income and costs

| Net finance costs         | (171,796)            | (86,125)                         | (219,282)     |
|---------------------------|----------------------|----------------------------------|---------------|
|                           | (314,321)            | (108,979)                        | (277,944)     |
| Foreign exchange (losses) | (160,411)            | (23,514)                         | (61,120)      |
| Bank (charges)            | (52,121)             | (23,217)                         | (94,843)      |
| Interest (expense)        | (101,789)            | (62,248)                         | (121,981)     |
| Finance costs             |                      |                                  |               |
|                           | 142,525              | 22,854                           | 58,662        |
| Foreign exchange gains    | 140,308              | 22,749                           | 54,230        |
| Interest income           | 2,217                | 105                              | 4,432         |
| Finance income            |                      |                                  |               |
|                           | 2017                 | 2016                             | 2016          |
|                           | Six - month period e | Six - month period ended 30 June |               |
|                           |                      |                                  | Year ended 31 |

# 24 Income tax

The charge for the year can be reconciled to the profit per Statement of comprehensive income at 30 June 2017 and 2016 and 31 December 2016 as follows:

|                                       |                                  |         | Year ended 31 |
|---------------------------------------|----------------------------------|---------|---------------|
|                                       | Six - month period ended 30 June |         | December      |
|                                       | 2017                             | 2016    | 2016          |
| Profit before income tax              | 5,278,229                        | 455,561 | 3,946,602     |
| Non – deductible expenses             | 320,488                          | 316,454 | 854,401       |
| Tax deductions                        | (583)                            | -       | (322)         |
| Temporary differences of the tax base | (11,621)                         | 150,745 | -             |
| Translation differences               | / · · · ·                        | -       | -             |
| Income tax base                       | 5,586,513                        | 922,760 | 4,800,681     |
| Current tax charge at rate of 10%     | 558,651                          | 92,276  | 480,068       |
| Income tax reduction                  | -                                | -       | -             |
| Income tax (expense)                  | 558,651                          | 92,276  | 480,068       |
| Effective tax rate                    | 10.58%                           | 20.26%  | 12.16%        |

# 25 Expenses by nature

| . ,  | Six - month period | ended 30 June | Year ended 31<br>December |
|--|--------------------|---------------|---------------------------|
|  | 2017               | 2016          | 2016                      |
| Staff costs  | 1,777,247          | 1,596,790     | 3,359,748                 |
| Depreciation and amortization                              | 1,167,647          | 1,310,557     | 2,608,493                 |
| Spent materials, spare parts and small inventory           | 1,141,603          | 870,350       | 1,770,488                 |
| Energy and water   | 677,425            | 615,560       | 1,311,807                 |
| Professional advisory services                             | 667,721            | 430,289       | 929,645                   |
| Services   | 431,958            | 309,319       | 698,120                   |
| Marketing and promotion                                    | 155,117            | 226,602       | 347,980                   |
| Other expenses and provisions                              | 153,641            | 125,070       | 324,896                   |
| Taxes and other contributions                              | 65,087             | 69,634        | 170,630                   |
| Expenses for operating leasing                             | 14,886             | 14,870        | 29,775                    |
| Representation   | 11,129             | 11,634        | 22,538                    |
| Transport costs  | 4,002              | 5,540         | 10,870                    |
| Insurance  | 2,220              | 13,989        | 16,006                    |
| Impairment of materials                                    | 721                | -             | -                         |
| Present value of assets sold and written off               | 345                | -             | 93,082                    |
| Write off of receivables                                   | 21                 | ,36           | 1,429                     |
| Value adjustment of inventories                            | -                  | _             | 357,167                   |
| Shortages  | -                  | _             | 55,857                    |
| Wastage, failure and fracture                              | -                  | _             | 41,102                    |
|  | 6,270,770          | 5,600,240     | 12,149,633                |
| Changes of stock of work in progress and finished products | 617,154            | (606,554)     | 359,419                   |
|  | 6,887,924          | 4,993,686     | 12,509,052                |

### 26 Earnings per share

#### Basic and diluted earnings per share

Both basic and diluted earnings per share have been calculated using the profit attributable to equity holders of the Company as the numerator, i.e. no adjustments to profits were necessary during the six months period to 30 June 2017 and 2016 and the year ended 31 December 2016.

The weighted average number of shares for the purposes of the calculation of the diluted earnings per share can be reconciled to the weighted average number of shares used in the calculation of basic earnings per share.

The calculation of both basic and diluted earnings per share is presented in the following table:

|   | Six - month period | ended 30 June | Year ended 31<br>December |
|---|--------------------|---------------|---------------------------|
|   | 2017               | 2016          | 2016                      |
| Profit attributable to equity holders of the Company  | 4,719,578          | 363,285       | 3,466,534                 |
| Weighted average number of ordinary shares            | 4,686,858          | 4,686,858     | 4,686,858                 |
| Basic and diluted earnings per share (Euro per share) | 1.01               | 0.08          | 0.74                      |

# **27** Related parties

The table below provides for the volume and balances from the related party transactions as at and for the periods ended 30 June 2017, 30 June 2016 and 31 December 2016:

| 30 June 2017                                       | Cash  | Receivables | Payables | Income   | Expenses |
|--|-------|-------------|----------|----------|----------|
| Stone Works Holding Coöperatief U.A                |       |             |          |          |          |
| Netherlands  | -     | -           | -        | -        | -        |
| Castleblock Limited Nicosia Cyprus                 | -     | -           | -        | -        | -        |
| Stage Capital Management Limited, UK               | -     | -           | 920      | -        | 42,099   |
| Key management remuneration                        | -     | -           | -        | -        | 162,290  |
|  | -     | -           | 920      | -        | 204,389  |
| 30 June 2016                                       | Cash  | Receivables | Payables | Income   | Expenses |
| Stone Works Holding Coöperatief U.A<br>Netherlands | -     | _           | -        | _        | -        |
| Castleblock Limited Nicosia Cyprus                 | _     | -           | -        | _        | _        |
| NBGI Private Equity Limited London                 | _     | 65,102      | -        | <u> </u> | _        |
| Stopanska Banka AD Skopje                          | 6,625 |             | -        | _        | -        |
| Key management remuneration                        |       | -           | -        |          | 186,636  |
|  | 6,625 | 65,102      | -//      | -        | 186,636  |
| 31 December 2016                                   | Cash  | Receivables | Payables | Income   | Expenses |
| Stone Works Holding Coöperatief U.A                |       |             |          |          |          |
| Netherlands  | -     | _           | -        | -        | 408,110  |
| Castleblock Limited Nicosia Cyprus                 | -     | _           | -        | -        | -        |
| NBGI Private Equity Limited London                 | -     | <u> </u>    | -        | 172,574  | 49,552   |
| Key management remuneration                        | -     |             | -        |          | 379,858  |
|  | -     |             | -        | 172,574  | 837,520  |

# **28** Contingent liabilities

#### Mortgages

Mortgages provided with appraised value are as follows:

|                       | Six - month period | ended 30 June | Year ended 31<br>December |
|-----------------------|--------------------|---------------|---------------------------|
|                       | 2017               | 2016          | 2016                      |
| Business premises     | 2,670,452          | 2,572,000     | 2,670,452                 |
| Machinery & equipment | 6,282,190          | 6,351,600     | 6,282,190                 |
|                       | 8,952,642          | 8,923,600     | 8,952,642                 |
|                       |                    |               |                           |

Mortgages provided with present value are as follows:

|                       | 6,210,888            | 6,134,595     | 6,981,522                 |
|-----------------------|----------------------|---------------|---------------------------|
| Machinery & equipment | 4,698,900            | 4,413,174     | 5,383,157                 |
| Business premises     | 1,511,988            | 1,721,421     | 1,598,365                 |
|                       | 2017                 | 2016          | 2016                      |
|                       | Six - month period e | ended 30 June | Year ended 31<br>December |

Contingent liabilities (continued)

#### Guarantees

Guarantees provided are as follows:

| Summer provided are as follows.        | Six - month period e | nded 30 June | Year ended 31<br>December |
|--|----------------------|--------------|---------------------------|
|  | 2017                 | 2016         | 2016                      |
| Issued by Komercijalna Banka AD Skopje | 416,310              | 145,879      | 146,386                   |
|  | 416,310              | 145,879      | 146,386                   |

The beneficiaries of the guarantees are Company's suppliers. The guarantees serve as security that the Company will pay its liabilities on time towards the beneficiaries.

#### Litigations

At 30 June 2017, the estimated Euro equivalent of the legal proceedings raised against the Company amounts Euro 41,431 (30 June 2016: Euro 62,182; 31 December 2016: Euro 42,712). No significant liabilities have been anticipated from these proceedings, as professional advice indicates that it is unlikely that any significant loss will arise.

#### Tax inspections

Up to 30 June 2017 the Company was subject of following tax inspections by tax authorities:

- for VAT until 30 June 2009;
- for Personal Income tax until 31 December 2008;
- for Corporate Income tax until 31 December 2012;
- for tax on concessions until 31 December 2011;
- for witholding tax until 31 March 2012.

For the unaudited tax periods of the Company's accounting records there is a possibility for additional taxes and penalties. The Company is conducting regular assessment for potential liabilities which are expected to arise from tax inspections of past years. The management is considering that such amounts which might occur will not have any material effect on the financial results and cash flows.

### 29 Commitments

#### Operating lease liabilities

As at 30 June 2017 the operating lease liabilities relates to lease of vehicles. Repayment schedule of operating lease liabilities is as follows:

|                             | Six - month period ended 30 June |        | Year ended 31<br>December |
|-----------------------------|----------------------------------|--------|---------------------------|
|                             | 2017                             | 2016   | 2016                      |
| Operating lease liabilities |                                  |        |                           |
| Present value of payment:   |                                  |        |                           |
| Due within 1 year           | 29,665                           | 29,664 | 29,664                    |
| Due between 1 – 5 years     | 1,061                            | 30,726 | 15,893                    |
| Due over 5 years            | -                                | -      | -                         |
|                             | 30,726                           | 60,390 | 45,557                    |

As at 30 June 2017, the Company recognized expenses for operating lease in the amount of Euro 14,886 (30 June 2016: Euro 14,870 and 31 December 2016: Euro 29,775) (Note 25).

#### **30** Concession agreements

During 2000 and 2001, the Company and the Ministry of Economy of the Republic of Macedonia have signed several concession agreements for the purpose of research and exploitation of local marble resources. Under the initial provisions, the Company is awarded with concession on the above-mentioned activities for a period of 30 years.

Following are the basic provisions as set out in the concession agreements under which, the Company is liable on:

- Annual fee for use of territory on which the concession has been granted in the amount of 5,742 Euros; and
- Concession fee on sold quantities of commercial marble according to the Methodology established by the Ministry of Economy of RM for:
  - blocks at 5% of the value of the material determined at 294 Euros /m3
  - tombolones at 5% of the value of material determined at 147 Euros /m3 and
  - material different than blocks and tombolones, that is crushed or milled 0,325 Euros/t

### 31 Events after the reporting date

Subsequent to 30 June 2017 until the approval of these interim financial statements, there are no adjusting events reflected in these interim financial statements. The following events is materially significant for disclosure in these interim financial statements:

On 17 June 2017, and further to proceedings by the Company, the High Court of England and Wales issued a decision holding that the use of the name Sivec by Fox Marble Holdings Plc, UK ("Fox Marble") was in infringement of the Company's EU trademark Sivec® and issued an injunction to prevent Fox Marble from continuing to use this name in relation to its products. The decision has not been appealed until the deadline of 26 July 2017 and Fox Marble have published the respective notice on their corporate website as per the order of the Court.

